

corcoran

PERRY & CO.

Home Buying Process



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1.

HIRE YOUR CORCORAN PERRY & CO. REALTOR TO MANAGE THE ENTIRE PROCESS

Your Corcoran Perry & Co. agent provides:

- Local market expertise
- Professional negotiation skills
- Advocacy throughout the entire process
- Guidance through all contracts and management of every logistical step
- Expert buyer representation at no cost to you

3.

SECURE LOAN 'PRE-APPROVAL'

A pre-approval positions you to make a quick and serious offer when the time is right, provides a strong foundation for your home search, and will keep you realistic about your options.

5.

REFINE YOUR HOME SEARCH

Tour homes, attend open houses & drive neighborhoods with your Corcoran Perry & Co. agent.

7.

MAKE AN OFFER!

Your Corcoran Perry & Co. agent will guide you through the contract and help you craft an offer that will stand out to the seller.

9.

DELIVER EARNEST MONEY

11.

NEGOTIATE REPAIRS OF IMPORTANT ITEMS

If needed, we'll help negotiate any adjustments to the final offer from the inspection and/or appraisal.

13.

PARTICIPATE IN FINAL WALK-THROUGH

The final walk-through gives home buyers a last opportunity to inspect a property before closing on the sale.

15.

MOVE INTO YOUR NEW HOME!

START

END

2.

MEET WITH A TRUSTED LENDER

Determine down payment, monthly payments, and costs needed to close the loan.

4.

START YOUR HOME SEARCH

Work with your Corcoran Perry & Co. agent to refine your wish list, preferred neighborhoods and housing styles.

Receive up-to-the-minute listings from your Corcoran Perry & Co. agent.

Establish a game plan for viewing homes.

6.

CURRENT HOUSING

If you haven't already put your current home on the market, be ready to do it quickly. If you rent, be prepared to break your lease, or move to a month-to-month agreement.

8.

NEGOTIATE YOUR OFFER

Come to terms with sellers, and seal the deal.

10.

WORK WITH YOUR CORCORAN PERRY & CO. AGENT TO SET UP INSPECTIONS

Your Corcoran Perry & Co. agent will help manage the offer process and work in concert with the sellers agent and your lender.

12.

TITLE, APPRAISAL, & MORTGAGE REVIEW

Review title commitment, negotiate appraisal if needed, finalize and review mortgage docs, settlement statement, and wiring of funds.

14.

ATTEND CLOSING

Bring payment for any overages.

Close the loan, transfer title and take ownership.

Receive contact information for home owners association (HOA).

Get keys and celebrate your success.

ARCHITECTURE *of* DENVER HOMES

Styles from 1890s to Present

Presented by Mitch Lazar



VICTORIAN
(1890-1915)



DENVER SQUARE
(1894-1930)



BUNGALOW
(1905-1920)



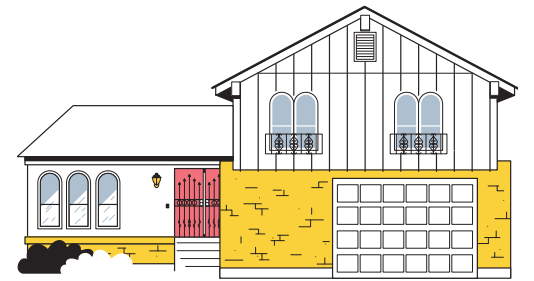
MODERN
(1940-Present)



CRAFTSMAN
(1890-1920)



TOWNHOME
(1950-Present)



TRI-LEVEL
(1950-1990)



COTTAGE
(1940-Present)



HISTORIC MANSION
(1885-1945)



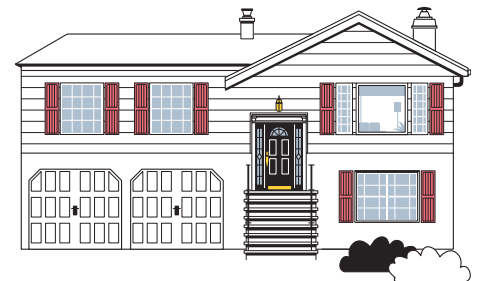
DUPLEX
(1950-Present)



TRADITIONAL
(1935-Present)



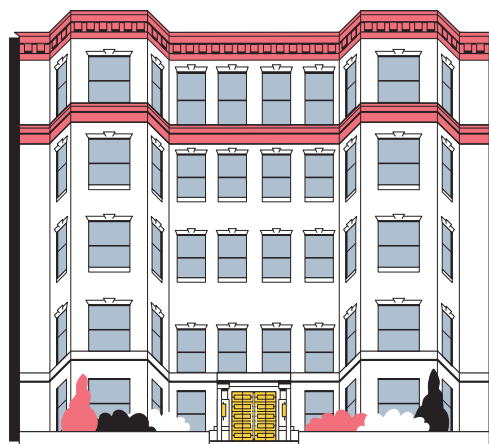
RANCH
(1930-1980)



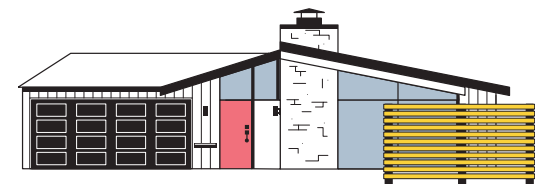
BI-LEVEL
(1945-1990)



TUDOR
(1890-Present)



CONDOMINIUM
(1900-Present)



MID-CENTURY
(1930-1970)

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